

World Bank's
New Procurement Framework



International Training Programme on
**Procurement Management
In Healthcare Sector**

13-17 November 2017
at Thiruvananthapuram, Kerala, India



Conducted by HLL Management Academy
in association with the Ministry of Health & Family Welfare,
Government of India & The World Bank

About the Programme

Procurement Management In Healthcare Sector

HLL Management Academy (HMA) announces the fifth edition of the International Training Programme on Procurement Management in Healthcare sector in association with the Ministry of Health & Family Welfare, Government of India and The World Bank on 13-17 November 2017.

The programme will bring together key stakeholders in the health sector to present global and local best practices in the domains related to health procurement. This important event of knowledge symbiosis featuring successful case studies, panel discussions and critical examination of practical ideas will enable the participants to identify areas of strength and weakness of different systems besides foreseeing emerging trends. Participants shall gain insight by benchmarking their own procurement pathways and getting upskilled in innovation processes and redefining quality standards that are in tune with the times.

Objectives

1. To provide insights into internationally acclaimed range of healthcare procurement practices.
2. To learn the intricacies of demand forecasting and tendering procedures.
3. To provide updates on extant contract management practices.
4. To appraise participants of bench marks in quality assurance
5. To impart comprehensive knowledge on innovative tools including procurement automation.

Relevance of the Programme

Healthcare procurement, a highly complex field of modern healthcare, is evolving everyday with nations, both developed and developing, contributing to its multifaceted-ness. The programme would serve to enlighten the participants on the reach, relevance, and prospects of modern healthcare procurement.



Course Content



Day Topics

DAY 1

- Procurement Principles and Policies in Health Sector nationally and internationally.
- Emerging trends in Health Sector Procurement
- Identification of products/Services to be procured in health sector procurement aspect.
- Case Study 1

DAY 2

- Demand Forecasting
- Regulatory aspects of health sector procurement
- Procurement Process/Planning
- Case Study 2

DAY 3

- Procurement Cycle Management & Contract Management
- Quality Assurance and Quality Improvement
- Visit to Manufacturing and Ware house facilities

DAY 4

- Procurement of Healthcare & Biomedical Equipment
- Inventory Management, Distribution
- Case Study 3

DAY 5

- The World Bank's New Procurement Framework
- MIS, Performance Indicators for measurements of both physical and financial aspects. Cost benefit Analysis for financial viability.
- Transportation Models and Strategies.
- Case Study 4





For Whom?

Healthcare professionals engaged in Public Health programmes

Project functionaries of World Bank projects and other similar funded projects

Senior officers from the Union / State health ministries / departments

Healthcare professionals engaged in:

- (A) Procurement practices
- (B) Drugs and pharmaceuticals
- (C) Vaccines
- (D) Hospital Equipment
- (E) Bio-Medical Instruments and Devices
- (F) General Hospital Supplies & Consumables
- (G) Facility Management & Outsourced Services

Faculty

Expert and competent faculty who are practising and implementing new and innovative procurement practices drawn from WB, WHO, UNDP, Government of India, HLL Management Academy, Angloscape and supported by International and National consultants and practitioners in the Health Sector.

Methodology

The methodology includes an appropriate mix of lectures, discussions, case studies, experience sharing, exercises, activities and visit to Manufacturing and Ware house facilities.

Accommodation

Participants will be provided accommodation (single room) at Estuary Island Resorts, Poovar. The accommodation will be available from the evening of November 12th to the noon of November 17th, 2017. Pick up and drop from airport will be arranged on intimating date and time of arrival & departure, well in advance.

Fees

For Domestic Participants: **Rs. 84,500/-** + GST @ 18%

For International Participants: **\$ 2,000/-** + GST @ 18%

COURSE FEE includes cost of

- Course materials
- Certificate and photos
- Food & Accommodation

GROUP DISCOUNT: Organisations sponsoring a minimum of 3 or more participants are eligible for Group Discount, provided the fee is paid in full 10 days before the start of the programme.

The fee is to be paid through National Electronic Fund Transfer (NEFT) / wire transfer or through Demand Draft favoring HLL Management Academy payable at Trivandrum.

Bank Account Details for Indian participants :

Name of Account: HLL Management Academy
Name of bank: State Bank of India
Branch Address: New Administrative Complex (NAC),
Poojapura, Trivandrum, Kerala- PIN-659012
Branch Code:70502
IFSC CODE:SBIN0070502
Current A/c No: 67345027660

Bank Account Details for International participants :

Name of Account: HLL Management Academy
Name of bank: State Bank of India
Branch Address: New Administrative Complex (NAC),
Poojapura, Trivandrum, Kerala- PIN-659012
Branch Code:70502
EEFC A/c No: 67376993901
SWIFT Code: SBININBBT08
IFSC: SBIN0070502



Refund

In case of withdrawal of nominations by the organisation, the programme fee will be adjusted to any other programme during the same calendar year. If the HLL Management Academy cancels the programme, the fee will be refunded within two weeks. Substitution of participant(s) is permissible if a request to substitute a nominee is received in writing prior to the commencement of the programme.

Registration

You may download the registration form from www.hllacademy.in. Alternatively, you may write to the HLL Management Academy and send the completed form at the earliest. Since only limited seats are available, participants are advised to register without delay.

The Manager (HMA),
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Contact Us

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About HLL Management Academy

HLL Management Academy, the educational initiative of HLL Lifecare Limited, a leading Mini Ratna Public Sector Enterprise under the Ministry of Health and Family Welfare, Government of India acts as the Knowledge Center of HLL and offers training, consultancy and short term and long term courses in Procurement, Contract Management, Clinical Engineering, Social Marketing and Social Entrepreneurship especially in the Health care sector in association with institutes of repute in the respective fields. Currently operating from Thiruvananthapuram, capital of the state of Kerala.



Venue And Location

Estuary Island Resort is a beach side haven where the lake, river, sea and beach meet to form an exotic land of scenic beauty. With the best panoramic view of the natural wonder, Estuary, set amidst four-and-a-half tropical acres of swaying coconut grove provides exceptional value and quality in its service and hospitality.

Throughout the resort, coconut trees and gentle sea breeze thread their way among beautiful landscape, spacious walkways and the swimming pool.





Thiruvananthapuram Office:

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Kerala

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Noida, Uttar Pradesh – 201301.

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